

# GRUNDFOS IN BRIEF





## WHEN

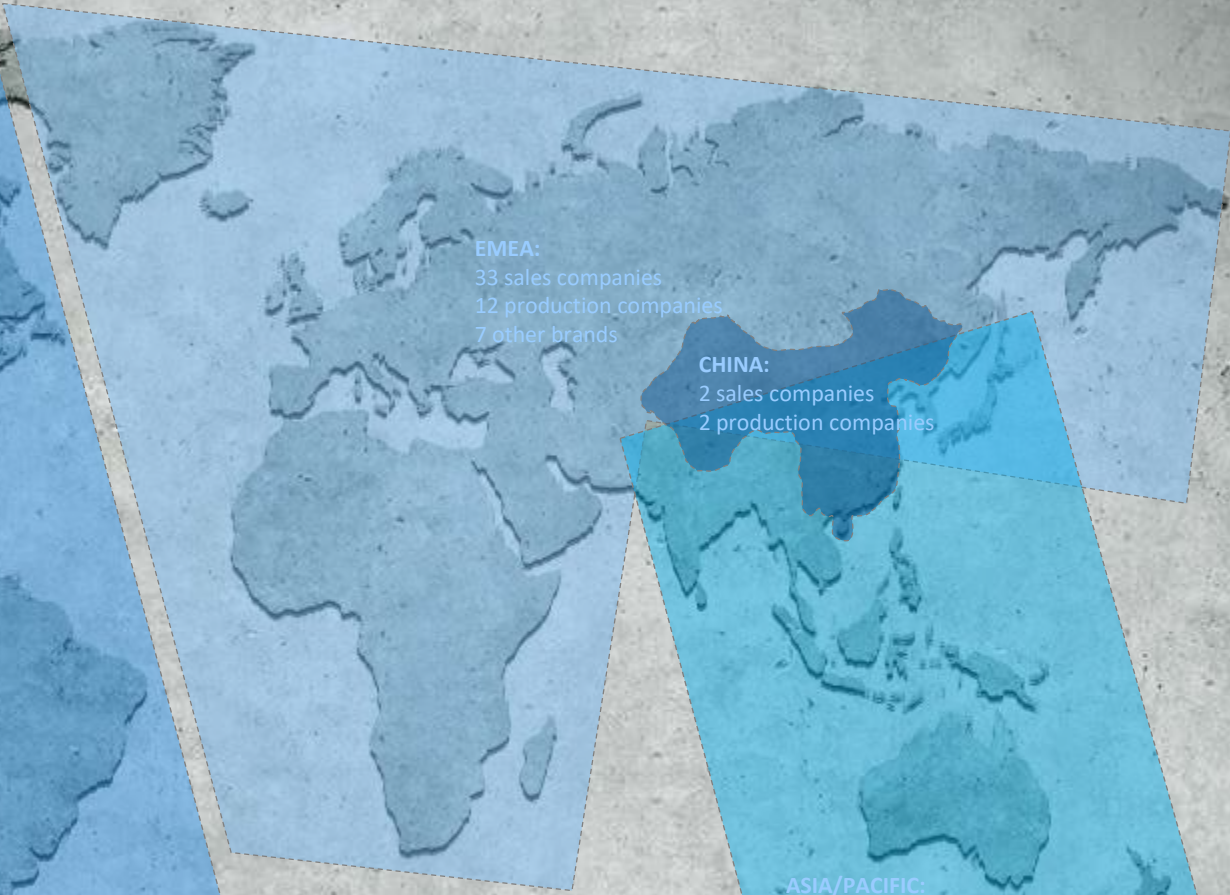
- Grundfos was founded in 1945 by Poul Due Jensen
- We have an annual production of more than 16 million pump units
- In 2015 Grundfos' turnover was 24.8 billion DKK
- Grundfos has more 17,000 employees in 56 countries



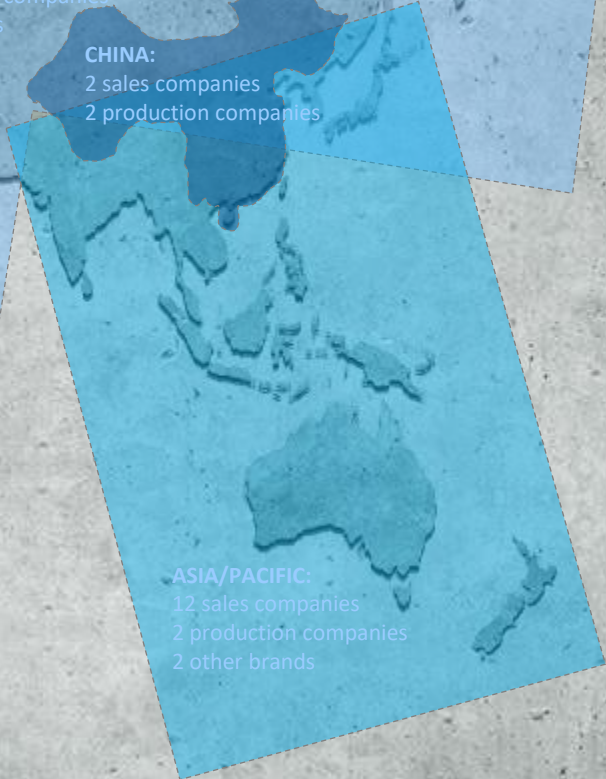
# Grundfos in brief



**AMERICAS:**  
8 sales companies  
2 production companies  
3 other brands



**EMEA:**  
33 sales companies  
12 production companies  
7 other brands



**CHINA:**  
2 sales companies  
2 production companies

**ASIA/PACIFIC:**  
12 sales companies  
2 production companies  
2 other brands

**be think innovate**

**be think innovate**  
is our promise to  
contribute to global  
sustainability

**be think innovate**  
is our promise to add  
value to our costumers  
and partners

**be think innovate**  
is our promise to  
ensure reliable  
operations

## **GRUNDFOS INDIA PURPOSE**

Grundfos Pumps India will work towards helping its customers and the nation to conserve Water and Energy.

Grundfos will, through all its actions, focus on how it can co-create value with its stakeholders by being a responsible partner for a cleaner and greener planet

# ABOUT GRUNDFOS INDIA

The Grundfos Company: **Grundfos Pumps India Pvt. Ltd.**

Grundfos employees: **313 (including 43 SW)**

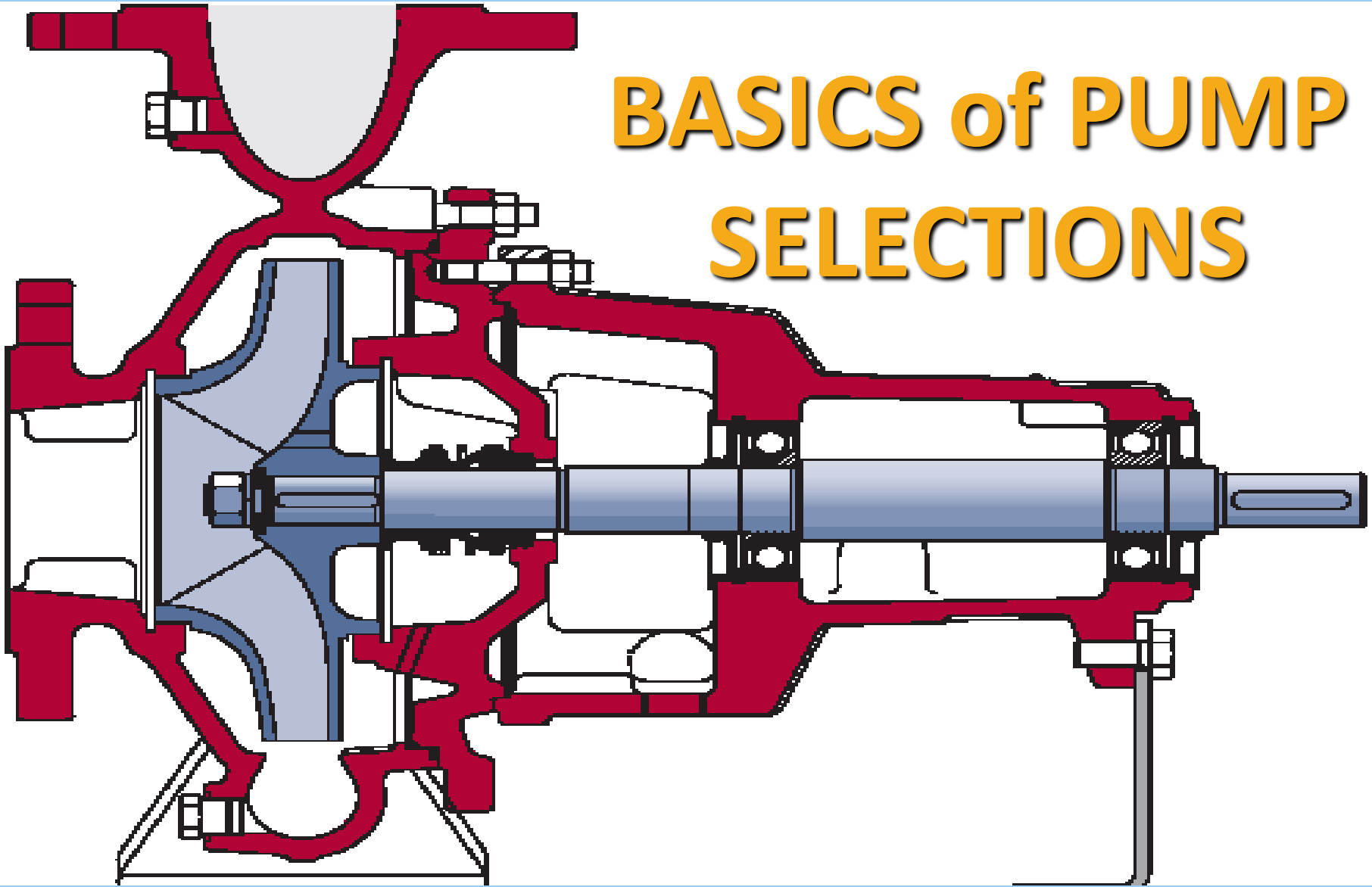
Sales Responsibility: **India, Bangladesh, Bhutan, Maldives and Nepal**

Sales Turnover (2017): **4750 Mio INR**

Local assembly:



# BASICS of PUMP SELECTIONS

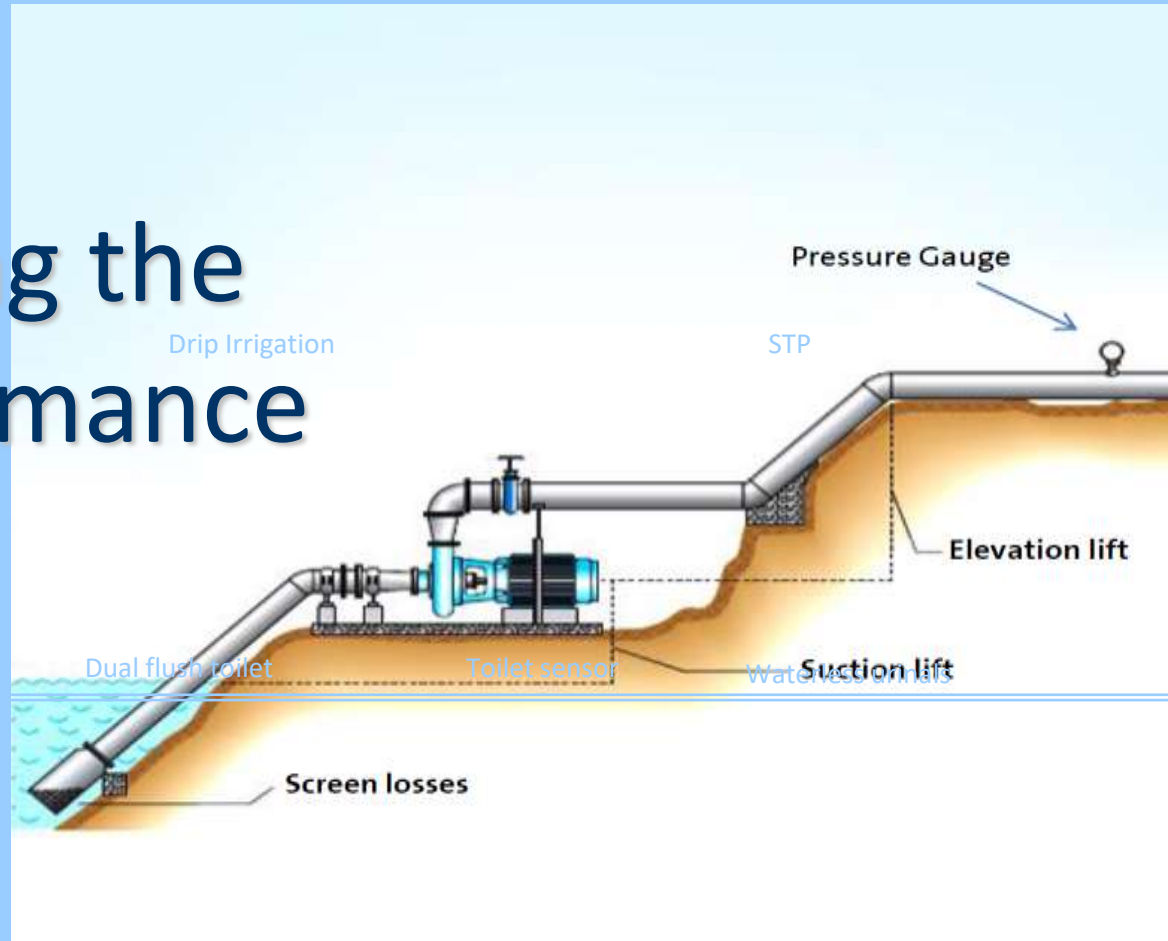


## TOPICS THAT WOULD BE COVERED

- **PUMP /PUMP TYPES (Usage)**
- **PUMP PERFORMANCE (Various Applications)**
- **FACTORS AFFECTING PUMP PERFORMANCE**
- **DATA TO SEEK FOR PUMP SELECTION**
- **PUMP TYPES & USAGE**
- **USE OF VFDs**
- **SPLIT SYSTEMS**
- **CAUSES OF INEFFICIENCY**



# Understanding the Pump Performance





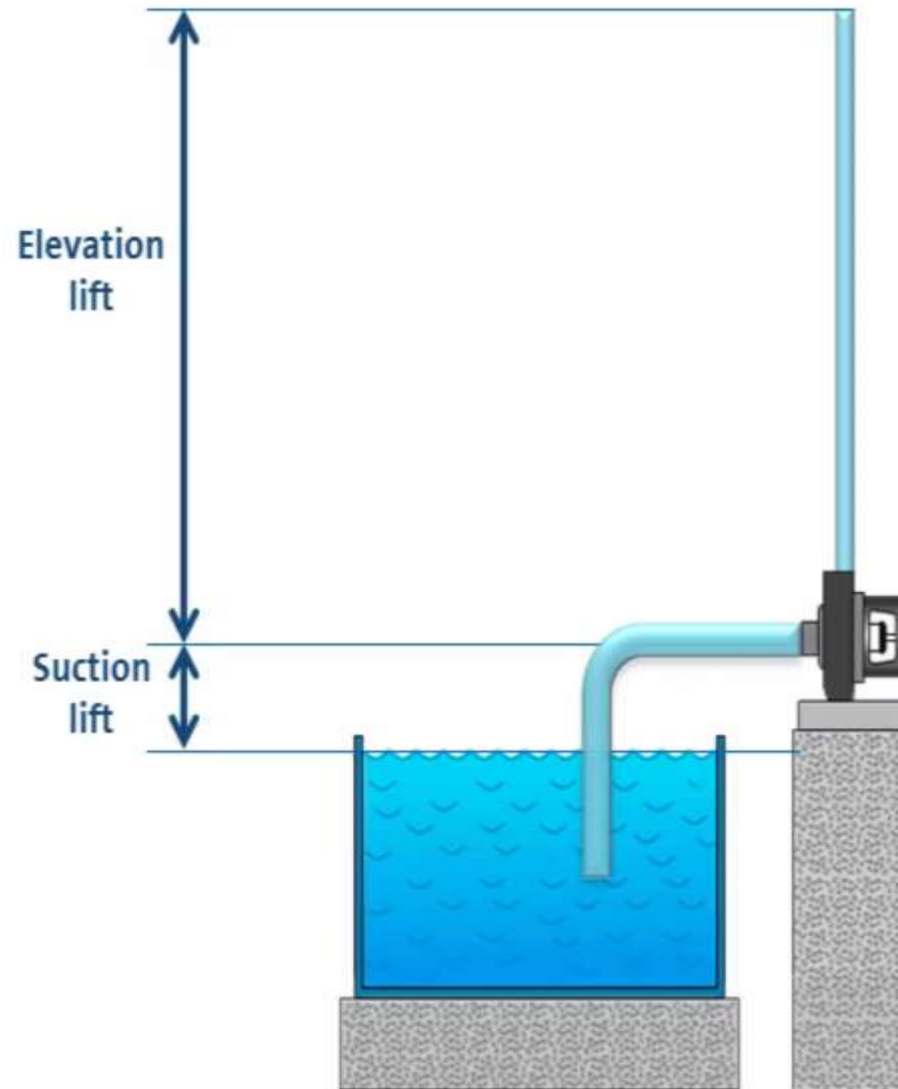
# Flow

- Flow (Q) is the amount of water that a pump transports through the pipes in a given time.
- Flow (Q) is measured in cubic meters per hour ( $\text{m}^3/\text{h}$ ).



# Head

- The head of a pump is the pressure the pump is able to provide.
- It describes the height to which the pump is able to elevate water.
- Ex: a head of 40 m means that the pump is able to elevate water 40 meters.



# POWER

- Power (P) in a water pumping system can be described as the force and speed by which the water is transported.
- Power (P) is directly dependent on both flow (Q) and head (H).
- Power is measured in kilowatt (kW).



# What are the factors ?

**The pump duty is dependant on two factors:**

- The Flow Rate required =  $Q$  (establish first)
- The Total Head required =  $H$  (establish second)

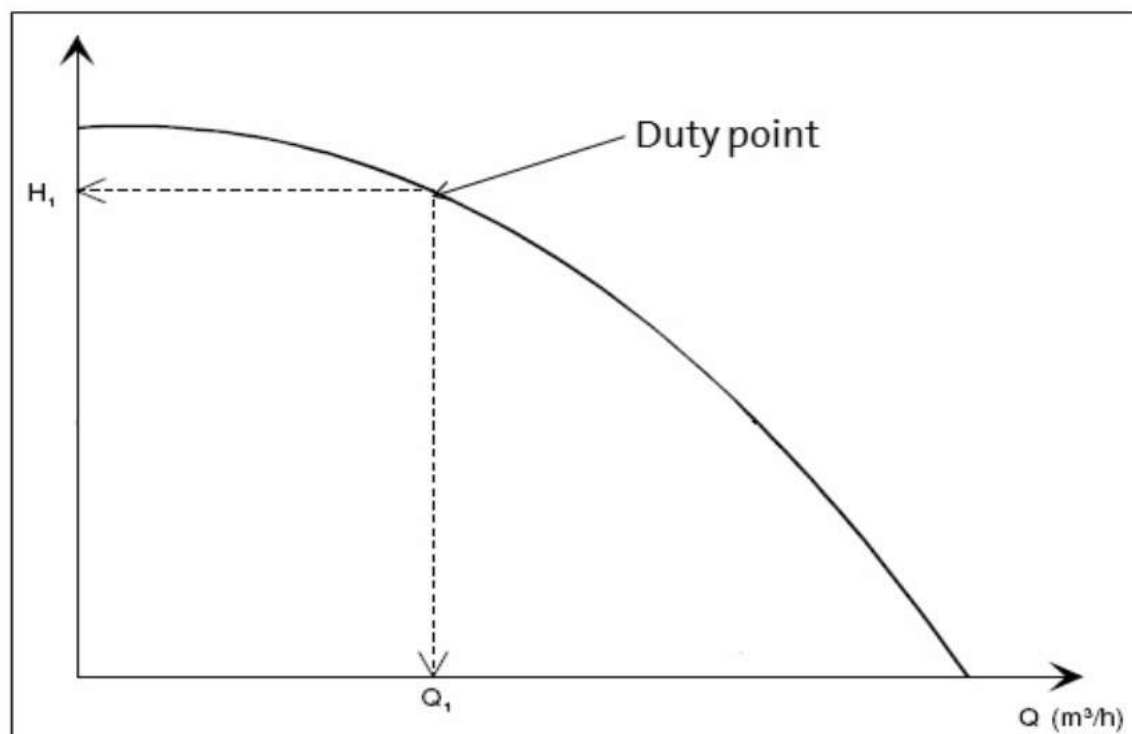
**Since  $H$  is dependent on  $Q$  we establish  $Q$  first**



# Pump selection

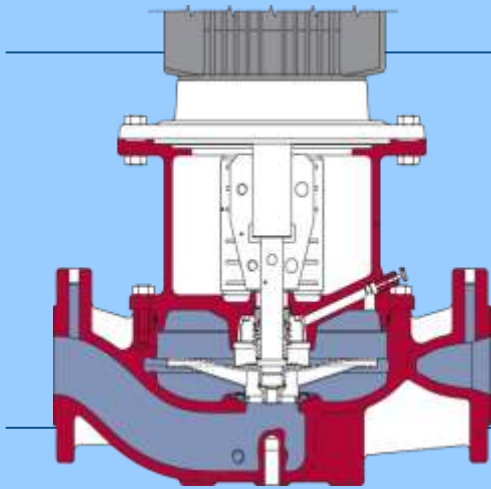
Based on the calculated  $Q$  (flow) &  $H$  (head) requirement a pump can now be selected

- When you have the  $Q$  &  $H$  this is called the duty point

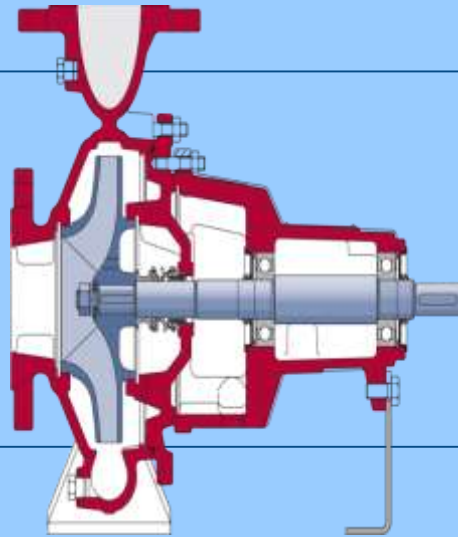


The intersection of the pump and system curve is the duty or operating point

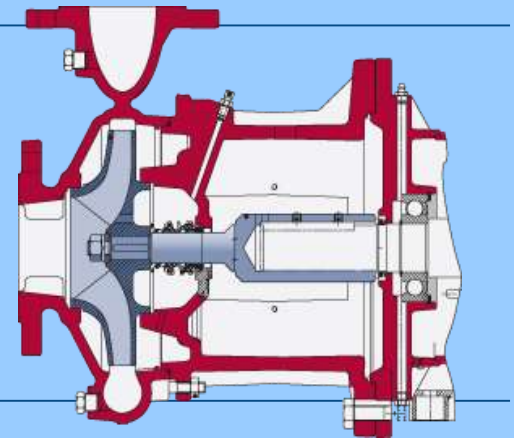
## Different types of centrifugal pumps Single-stage



**Inline single-stage**  
TP range



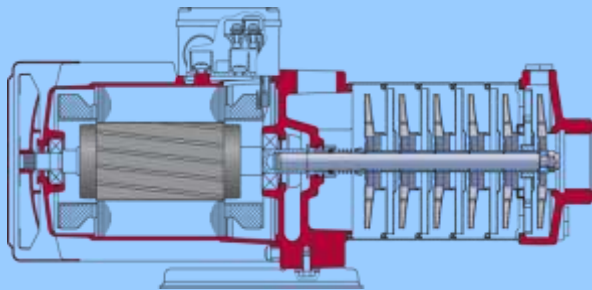
**Horizontal norm pump**  
long-coupled  
NK and NKG range



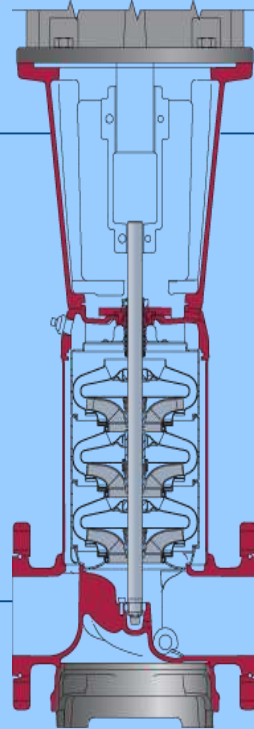
**Horizontal norm pump**  
close-coupled  
NB and NBG range

# Different types of centrifugal pumps

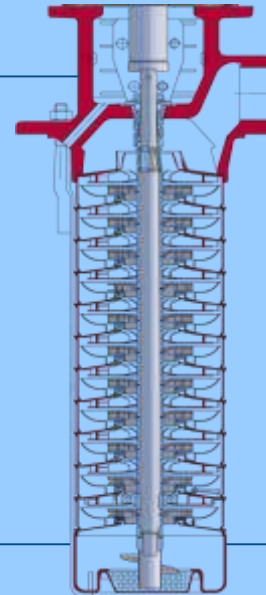
## Multistage



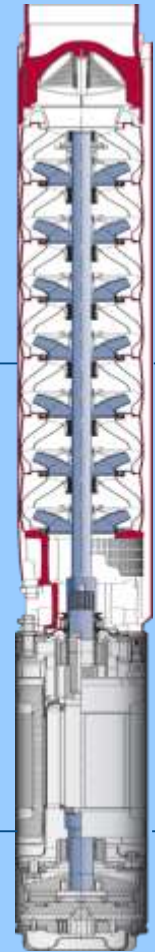
Horizontal multistage pump  
CM range



Vertical inline  
multistage pump  
CR range



Immersible  
multistage pump  
MTR range



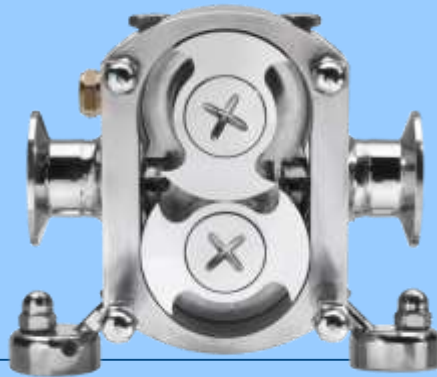
Submersible  
multistage pump  
SP range

## Other pump designs



Centrifugal  
wastewater pump

SE range



Positive displacement pump

NOVALobe range

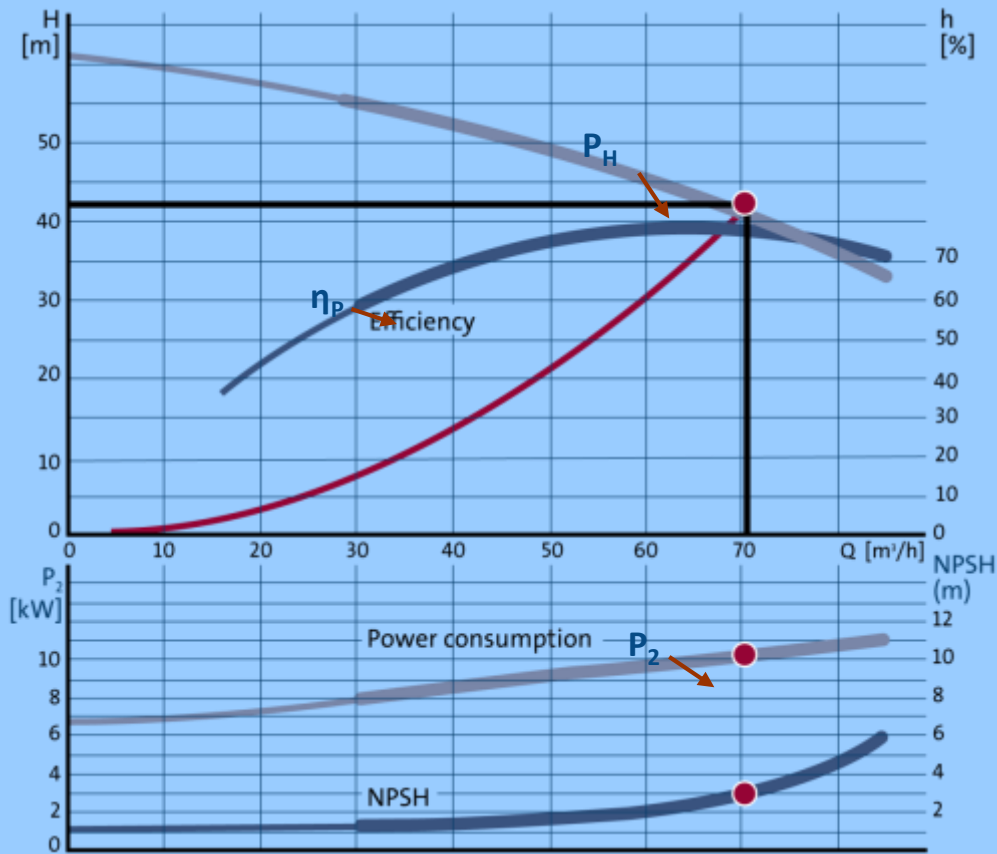


Dosing pump

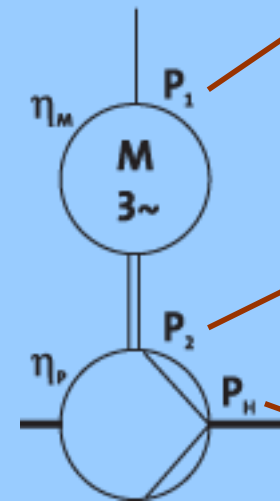
DME range



# Pump curve



Supply from mains



## Power formula

$$P_H = Q \times H \times g \times \rho / 3600$$

$$P_2 = P_H / \eta_P$$

$$P_1 = P_2 / \eta_M$$

or

$$P_1 = U \times I \times \cos\phi \times \sqrt{3}$$

Where ;

$P_H$  is the hydraulic power in Watt

$Q$  is the flow in m<sup>3</sup>/h

$H$  is the head in meter

$g$  is the acceleration of gravity 9.81 m/s

$\rho$  is the density of the liquid in kg/m<sup>3</sup>

$P_2$  is the power input to the pump or the power output from the motor

$\eta_P$  is the efficiency of the pump in the duty point

$\eta_M$  is the efficiency of the motor

$P_1$  is the power input to the motor

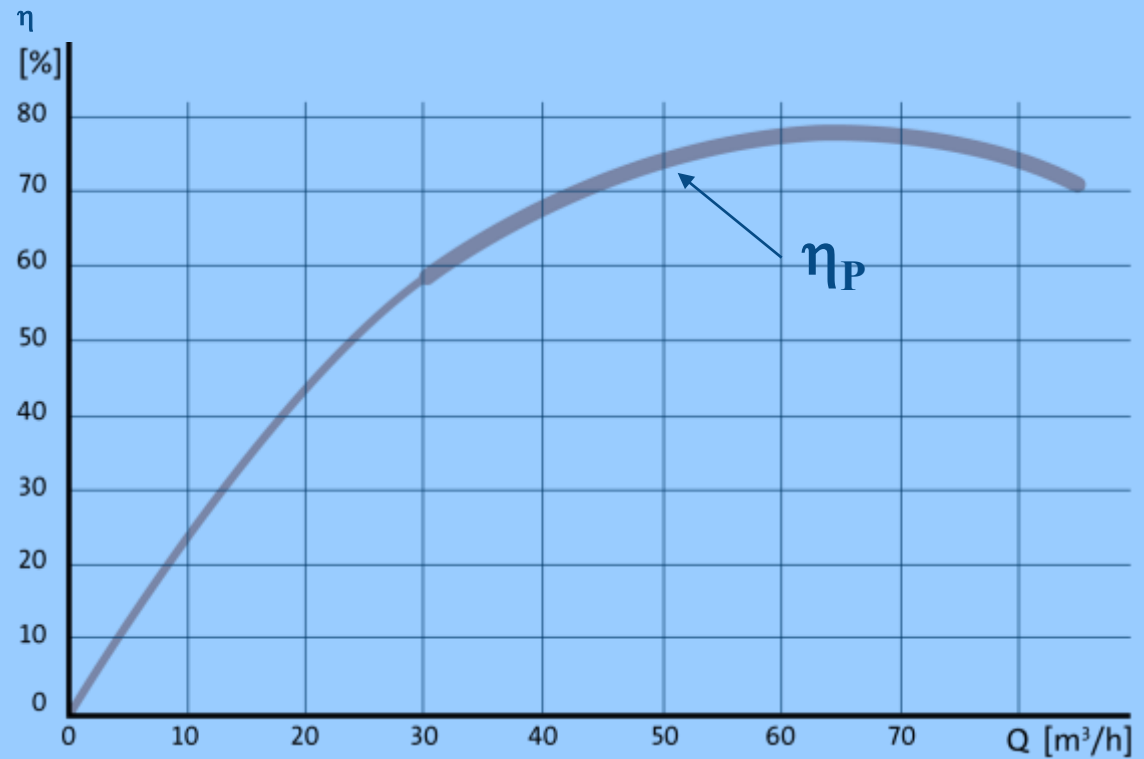
$U$  is the voltage on the main grid in Volt

$I$  is the current from the main grid in Amp.

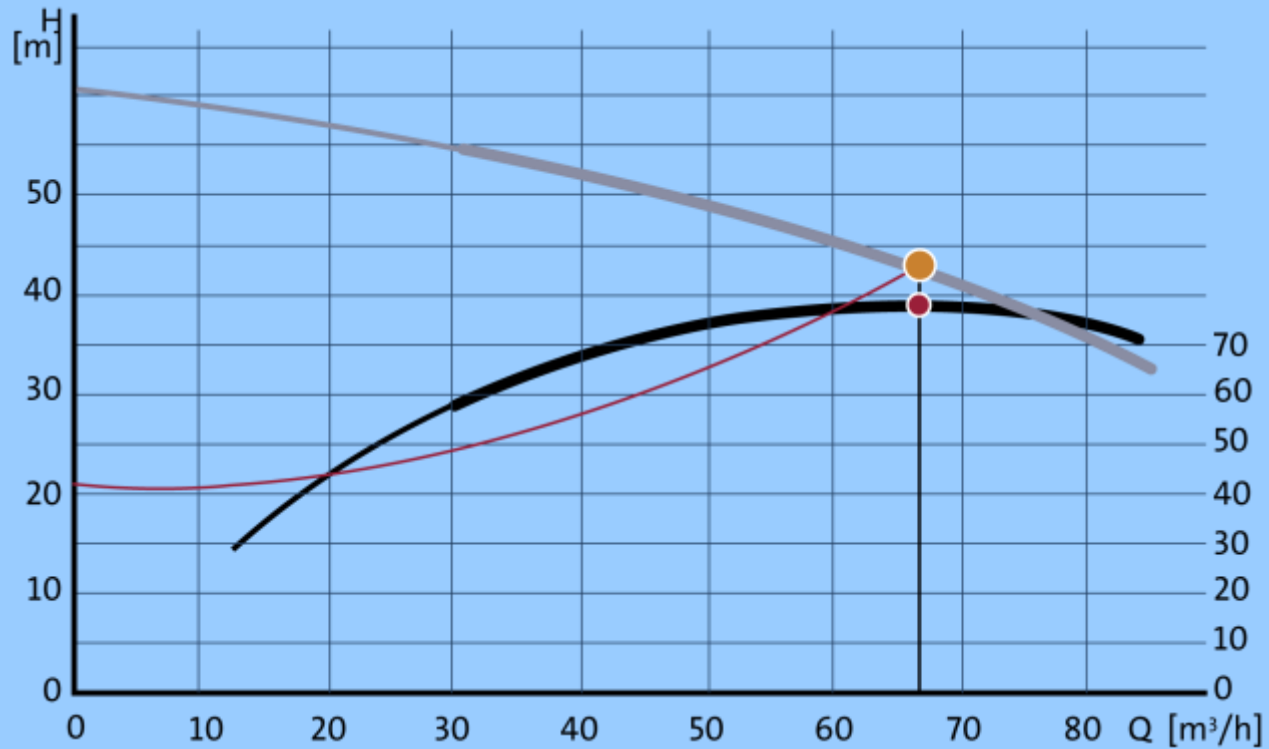
$\cos\phi$  is the power factor

# Efficiency curve

$$\eta_P = P_H / P_2$$



# Efficiency curve





# FACTORS AFFECTING PUMP PERFORMANCE

**1. SPECIFIC GRAVITY**

**2. ALTITUDE**

**3. VISCOSITY**

**4. TEMPERATURE**

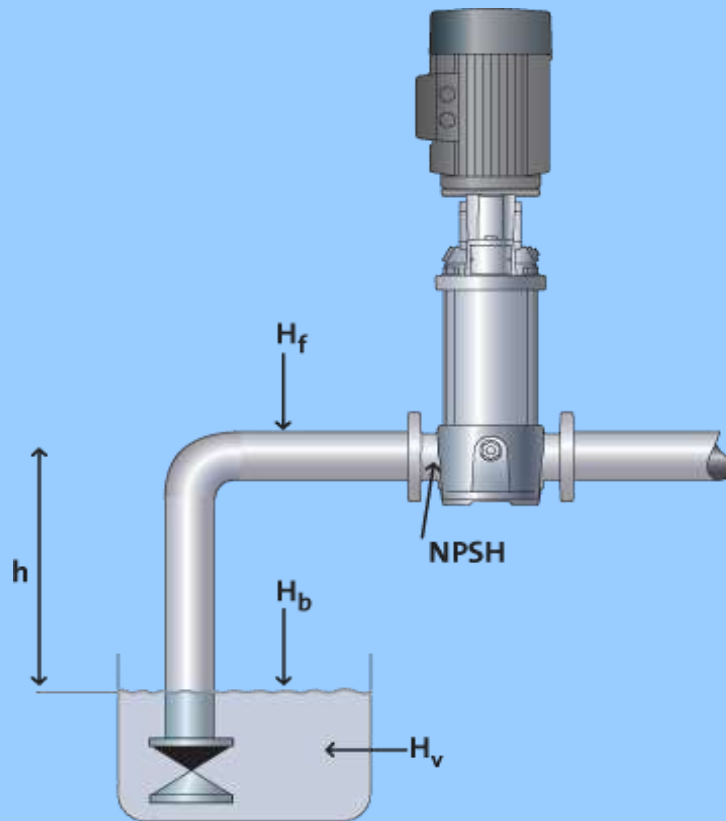
**5. VAPOUR PRESSURE**

**6. PERCENTAGE OF SOLIDS**

**7. LIFE OF THE PUMP**

# Suction Conditions

# Suction Conditions



What is the maximum depth from which a pump can draw water?

$h$ ; Max. suction lift

$H_b$ ; 10.13m [barometric pressure]

$H_f$ ; Friction loss in pipes and foot valve

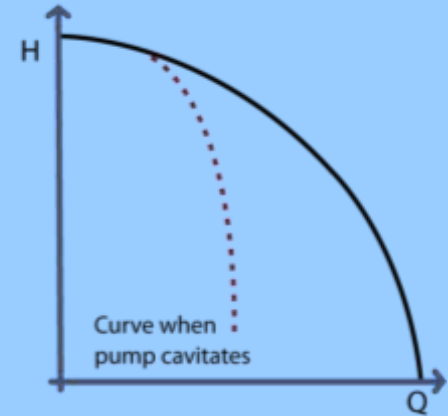
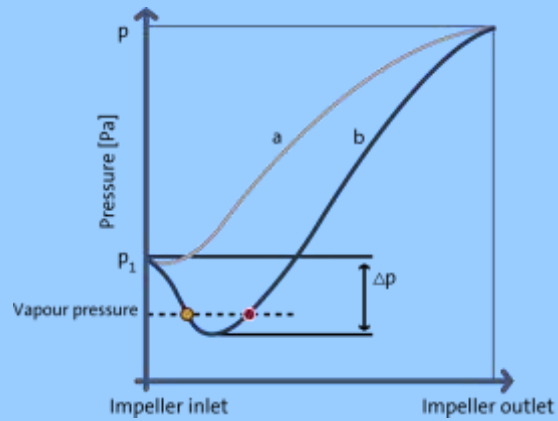
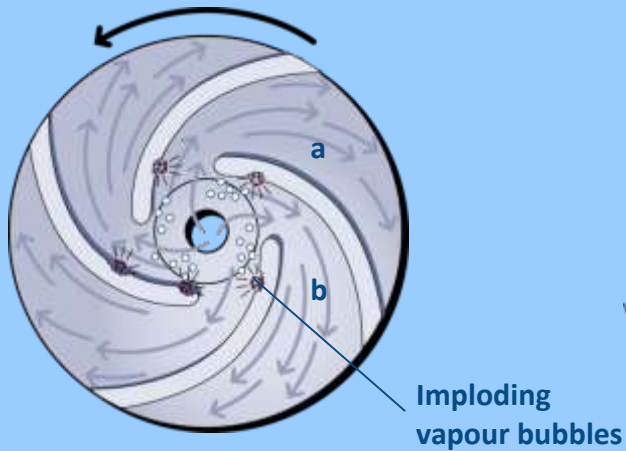
$H_v$ ; Vapour pressure

NPSH

$H_s$ ; Safety margin = minimum 0.5 meter

$$h = H_b - H_f - H_v - \text{NPSH} - H_s$$

# Cavitation and NPSH



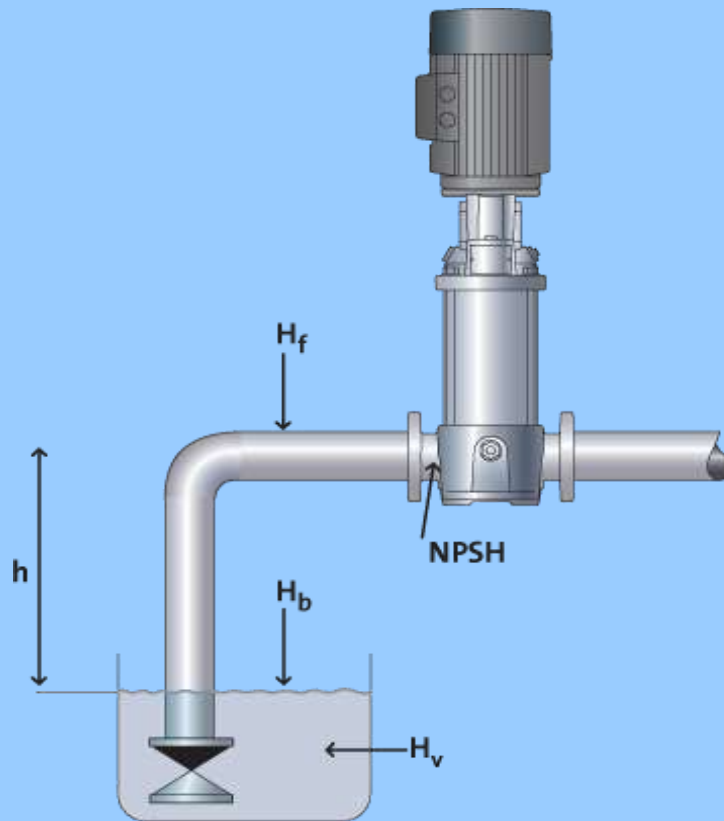
a = front of impeller vanes

b = back of impeller vanes

a = front of impeller vanes

b = back of impeller vanes

## Calculation of risk of cavitation



$h$ ; Max suction lift

$H_b$ ; 10.13m [barometric pressure]

$H_f$ ; Friction loss in pipes and foot valve

$H_v$ ; Vapour pressure

NPSH

$H_s$ ; Safety margin = minimum 0.5 meter

$$h = H_b - H_f - H_v - NPSH_R - H_s$$



# AFFINITY LAWS

$$\frac{n_x}{n} = \left( \frac{Q_x}{Q} \right)$$

Speed **n** is proportional to flow **Q**

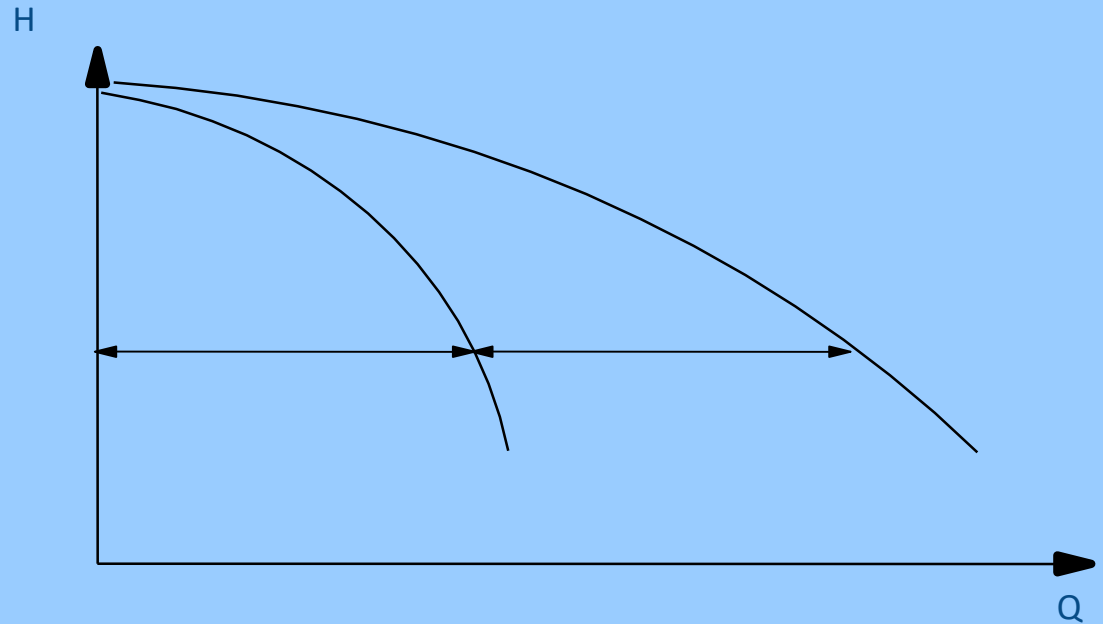
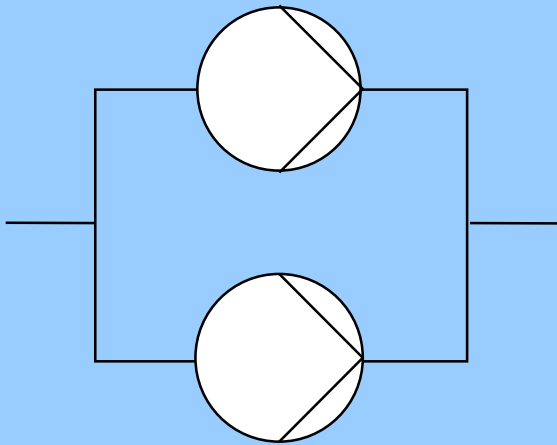
$$\frac{H_x}{H} = \left( \frac{Q_x}{Q} \right)^2$$

Head **H** is proportional to flow in second power.

$$\frac{P_x}{P} = \left( \frac{Q_x}{Q} \right)^3$$

Input power is proportional to flow **Q** in third power

## Parallel Operation of Similar Pumps

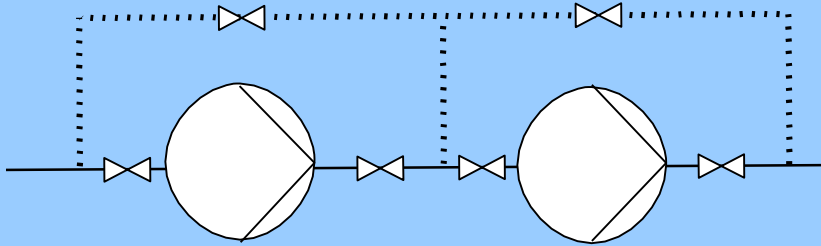


Theoretic:

Double flow      [2 x Q]

Same head        [1 x H]

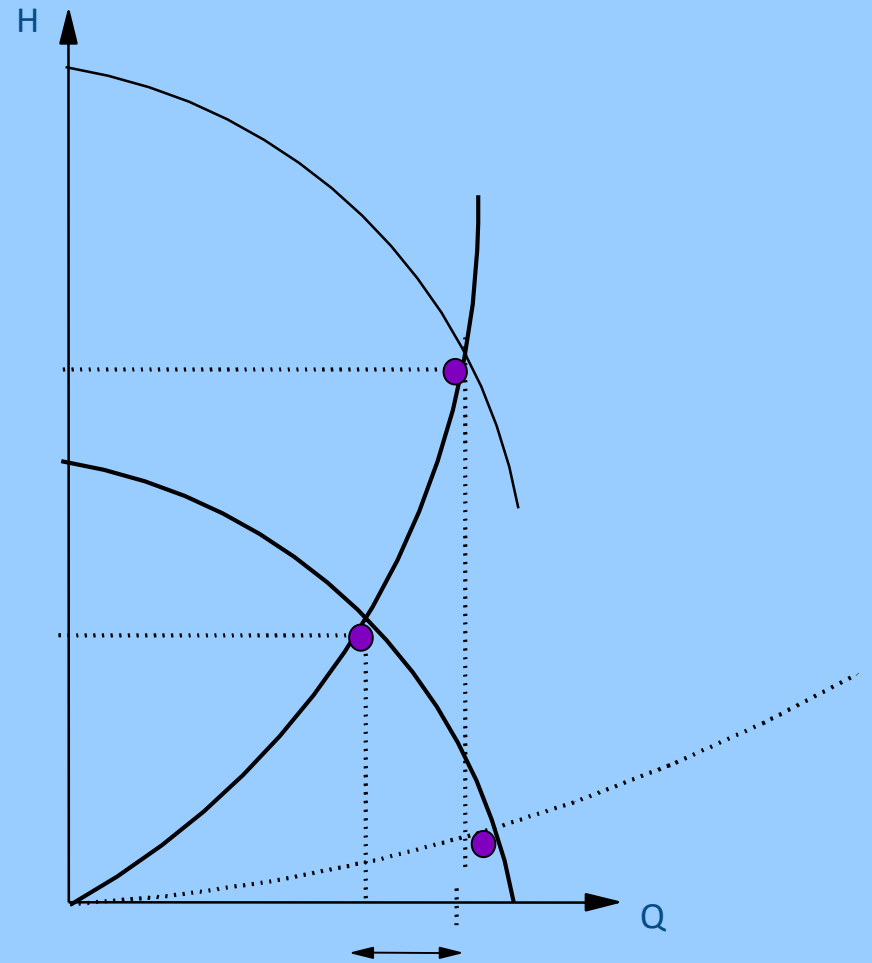
## Series Operation of Pumps



### Theoretic:

Double head [2 x H]

Same flow [1 x Q]



# DATA TO SEEK FOR PUMP SELECTION

- Media or Liquid to be pumped.
- Concentration of the liquid ,%( for ex acetic acid/HCL/H<sub>2</sub>SO<sub>4</sub>)
- Solid content ,if any.
- Particle size ,mm
- TDS
- Flow/Capacity of Pump ,m<sup>3</sup>/hr or USGPM OR LPS
- Head, m or ft
- Suction pressure ,Discharge pressure ,Kg/cm<sup>2</sup>
- Suction head or Suction lift condition
- Temperature of the Pumping liquid.Deg C.
- Specific gravity or Density of the liquid.
- Viscosity of the liquid, Cp/Cst.
- NPSHA, m or ft

# Selection of Pumps

- Application
- Requirement at Site
- Process in Which Pump is to be used



# End Suction Top Discharge Pump In Line Pump (Closed Coupled)

- Low Flow and Low Head
- Low Negative Suction
- Lower kW
- Space Restriction
- Better Efficiency



# End Suction Top Discharge Pump (Long Coupled)

- Medium Flow and Low Head
- Low Negative Suction
- High Temperature Applications
- High Pressure Intake to the Pump



# Horizontal Split Case Pump (Long Coupled)

- High Flow and Medium Head
- Medium Negative Suction
- Low NPSH
- Higher Efficiency



# Vertical Turbine Pump & Vertical Extended Shaft Pump

- High Flow, Very High Flow
- Medium Head, High Head
- High Negative Suction
- Problem of Flooding



# High Pressure Pump

- Low Flow & Medium Flow
- High Pressure
- Multi Stage
- Space Constraints





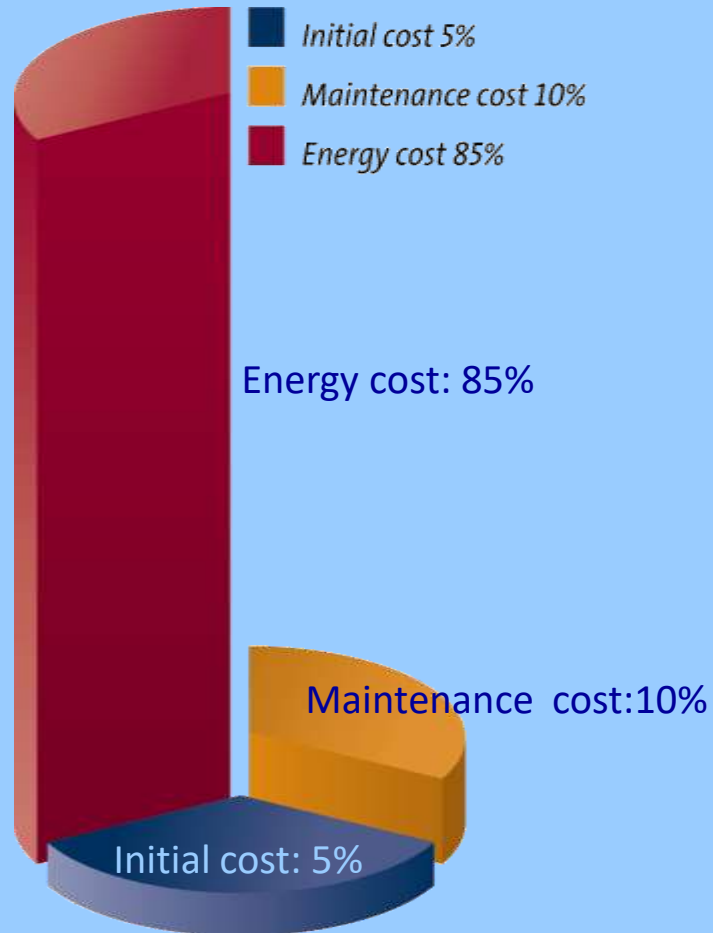
# Use of VFD and Smaller Capacity Parallel Pumps

- Where to Use VFD, Misconception Installing VFDs
- Feedback Systems / Automations systems using VFDs
- VFDs on RO systems
- Boiler Feed Pumps
- Where to Use Small Capacities Parallel Pumps

# LIFE CYCLE COSTS:

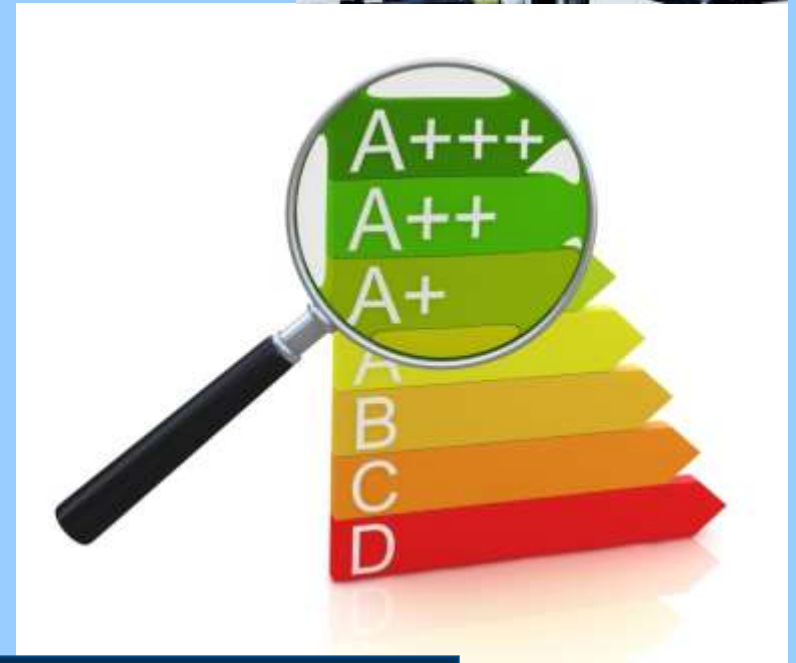
## Focus on Life Cycle Cost

- Energy



## GRUNDFOS IN ENERGY AUDIT

*Grundfos is committed to promote energy savings through energy audits of pumps and subsequently help our customers to save energy and cost. The energy audit is being carried out by systematically measuring the flow, pressure developed by the pump and power absorbed. Overall, an increased profit to our customers. This is our way of ensuring a cleaner, greener and sustainable environment for the future.*



The number of Audit conducted between 2006 to 2012:  
683 audits with Power savings of 15590 Kw/h

# Major Reasons for Excess Power Consumption

Over Design



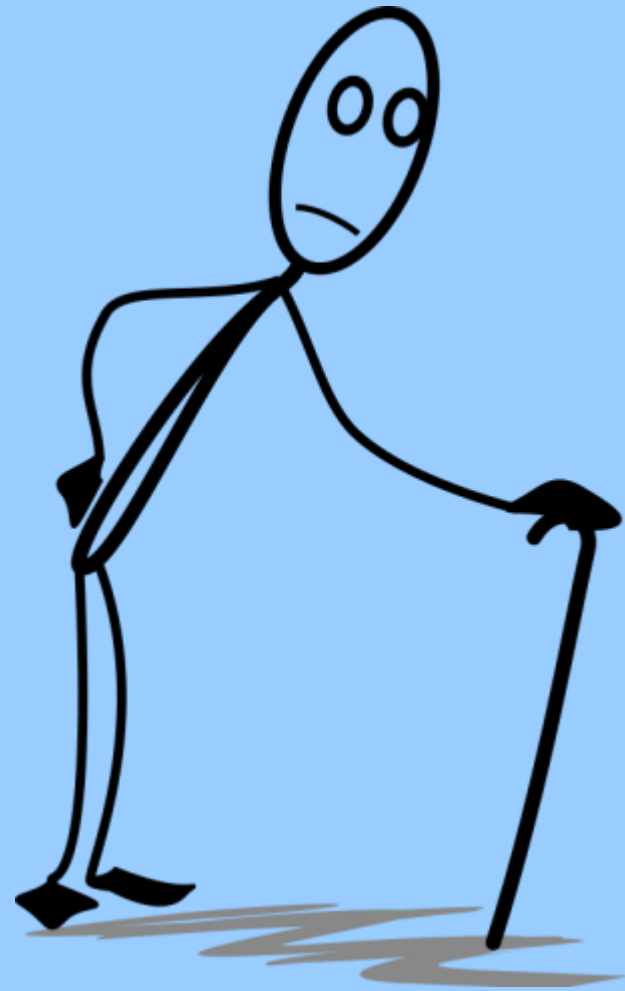
# Major Reasons for Excess Power Consumption

Peculiar site where the suction as well as the delivery valves are throttled due to over sizing at design stage



# Major Reasons for Excess Power Consumption

**Old and Inefficient**





# Major Reasons for Excess Power Consumption

Inefficient pump of more than 20 Years old  
operated at 25% efficiency





# Major Reasons for Excess Power Consumption

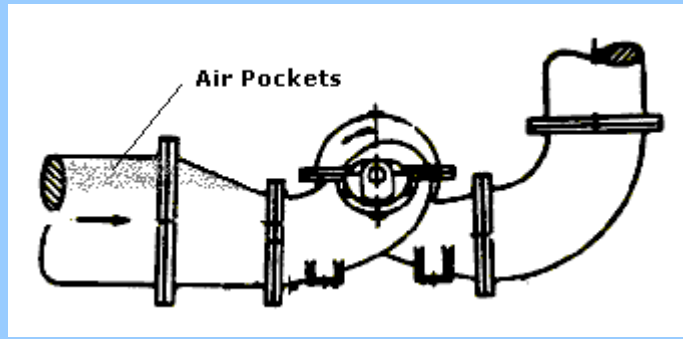
Improper  
Layout/Piping



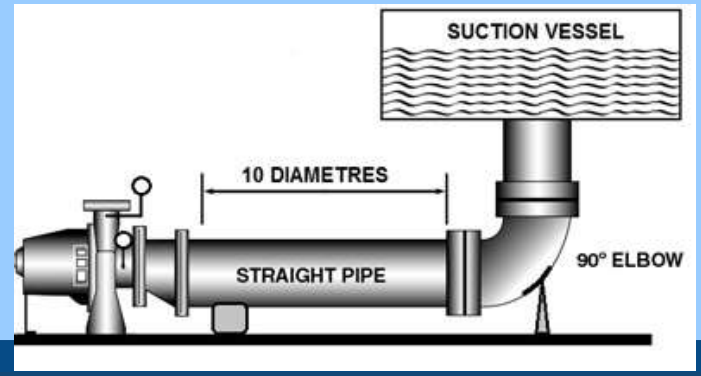
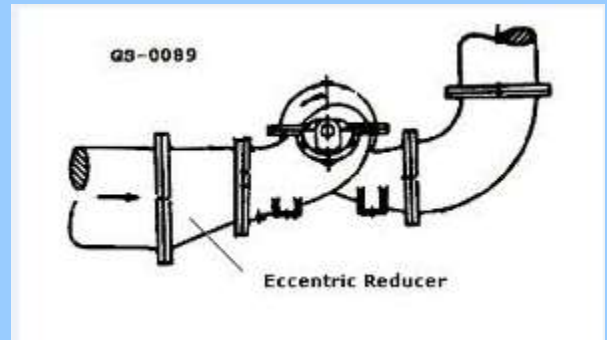
# Major Reasons for Excess Power Consumption

Inefficient pump of more than 20 Years old  
operated at 25% efficiency

Incorrect



Correct



# INSTRUMENTS USED



Ultrasonic Flow meter for water and sewage (EESIFLO capable of measuring flow in pipes up to DN 2500 mm) – EESIFLO make

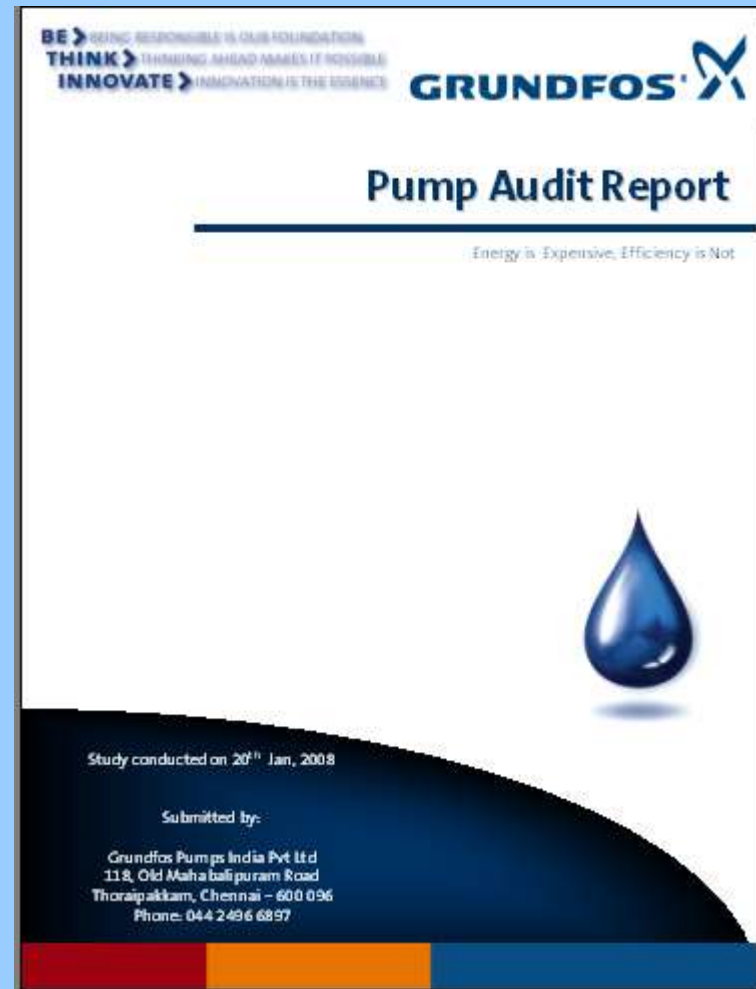


Calibrated pressure gauges (Glycerine filled)



Power Analyzer  
(Up to 1000 Amps)  
Krykard make

- Executive summary
- Introduction
- Write-up
- Existing and new system layout
- Detailed calculations
- Commercial offers
- Technical brochures
- Sum up





Cost of Ownership is about thinking ahead and knowing  
what is hidden under the iceberg

Purchase price

Maintenance cost

Energy cost

# QUESTIONS?



**GRUNDFOS®**  
**INDUSTRIAL SOLUTIONS™**



**THANK YOU FOR YOUR ATTENTION!**